Students in PROFESSOR ANDREW VOLLMER’S securities law seminars toured the NEW YORK STOCK EXCHANGE to gain a better understanding of the purposes and effects of regulating exchanges. Vollmer, director of the Law & Business Program, is the former deputy general counsel at the SECURITIES AND EXCHANGE COMMISSION.

THE JOHN W. GLYNN, JR. LAW & BUSINESS PROGRAM builds a bridge between law school and the real problems encountered in business law practice. By integrating business and legal analysis into the law school classroom, the program better prepares students to serve their future clients from day one. The program is designed for students aspiring to structure and negotiate business transactions, advise company directors and management, represent businesses in litigation and disputes, begin their careers in a corporate position, or serve in government regulatory agencies. Students who participate in the program gain experience with the types of sophisticated and challenging projects they will encounter in their careers.

CURRICULUM Students can take advantage of an extensive set of curricular opportunities that allow them the flexibility to sample according to their interests or dive deep.

BUSINESS METHODS AND SKILLS For students without a financial background, courses taught by UVA’s business and law faculty lay a foundation for understanding the corporate world. They include Accounting and Corporate Finance, Corporate Strategy and other classes focused on business skills.

CORE COURSES Core business law courses include Corporations, Securities Regulation, Bankruptcy, Employment, Environmental Law, Income Tax, Antitrust and Intellectual Property.

ENHANCED CORE LAW & BUSINESS COURSES Students who have taken the introductory Accounting and Corporate Finance course or who have equivalent experience are eligible to take enhanced versions of core Law & Business courses that incorporate finance and quantitative concepts. These typically include Corporations, Securities Regulation, Secured Transactions, Corporate Finance, and Mergers and Acquisitions, and are often taught by resident faculty members with graduate degrees in economics or finance.
ADVANCED COURSES

Typically offered in small seminar settings, advanced courses prepare students for real-world situations and teach students how to use the law to find constructive solutions to business problems. Top practitioners from law firms, business and government, as well as UVA faculty, engage students in hands-on exercises, such as deal-structuring, negotiating and counseling.

RECENT COURSES

- ADVISING THE BOARD OF DIRECTORS IN A MERGERS AND ACQUISITIONS WORLD, taught by Myron T. Steele, former chief justice of the Delaware Supreme Court
- INTERNATIONAL BANKING TRANSACTIONS, taught by Christof Fritzen, former managing director of Deutsche Bank AG
- CORPORATE STRATEGY and LEADERSHIP AND TEAM MANAGEMENT, taught by Jim Donovan, a managing director of Goldman Sachs
- PRIVET EQUITY AND HEDGE FUNDS, taught by UVA Law professor Ethan Yagle and Edward Klees, general counsel of an investment management company
- RESPONSES TO THE FINANCIAL CRISIS, taught by Ned Kelly, a former top executive at Citigroup

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These courses represent the 2012-15 school years. Not all courses are offered every year.

CONTACT

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THE SCHOOL'S ALUMNI LEAD LEGAL DIVISIONS AT:

- BOEING
- THE CARLYLE GROUP
- CHEVRON
- CVS CAREMARK
- FORD MOTOR CO.
- MAJOR LEAGUE BASEBALL
- NBC UNIVERSAL
- NETFLIX
- VERIZON
- and more.

Virginia's innovative courses help students gain experience with real-world problems that practicing lawyers face. Through the ENTREPRENEURIAL LAW CLINIC, students provide free legal services to startups in the incubator program run by the UVA DARDEN SCHOOL OF BUSINESS. In International Business Negotiations (above), students recently participated in a scenario in which they represented a U.S. pharmaceutical company and engaged in video negotiations with students from another law school.

BEYOND THE CURRICULUM

STUDENTS HAVE ACCESS TO A VARIETY OF EXTRACURRICULAR ACTIVITIES, INCLUDING:

- THE VIRGINIA LAW & BUSINESS REVIEW, one of only a few student-edited business law journals among top law schools; RIVANNA INVESTMENTS, a student organization dedicated to learning the art of intelligent investing; and the VIRGINIA LAW & BUSINESS SOCIETY. The Law School sponsors speakers and conferences on business topics throughout the year, as well as an annual entrepreneurship competition with a cash prize.

VIRGINIA RANKS SECOND AFTER HARVARD IN THE NUMBER OF CHIEF LEGAL OFFICERS AT THE NATION'S TOP 500 COMPANIES.

Alumna DEBORAH PLATT MAJORAS ’89, the former chairman of the FEDERAL TRADE COMMISSION, is chief legal officer and secretary at PROCTER & GAMBLE.