

**ANDREW T. HAYASHI**  
University of Virginia School of Law  
580 Massie Road / Charlottesville, VA 22903  
P: (434) 243-9125 / ahayashi@virginia.edu

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## ACADEMIC APPOINTMENTS

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**University of Virginia School of Law**, Charlottesville, VA  
Associate Professor of Law, 2013-present

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## EDUCATION

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**Berkeley Law School**, Berkeley, CA  
J.D., May 2008

Honors: Order of the Coif  
Law and Economics Fellowship  
Jurisprudence Award: Bankruptcy

**University of California, Berkeley**, Berkeley, CA  
Ph.D. (Economics), December 2008  
Dissertation: *Essays in Behavioral Law and Economics*  
Committee: Professors George Akerlof, Robert Cooter, Botond Kőszegi and Matthew Rabin

Grants: Russell Sage Behavioral Economics Research Grant #98-08-14; Pell Institute  
Research Grant; Berkeley Experimental Social Science Lab Research Grant

Honors: Dean's Normative Time Fellowship  
Munich Summer Institute in Behavioral Economics

**London School of Economics and Political Science**, London, UK  
M.Sc. (Economics and Philosophy) *with merit*, September 2003

**Georgetown University**, Washington, DC  
B.S. in Foreign Service (Philosophy and International Economics) *magna cum laude*, May 2002

Honors: Phi Beta Kappa  
Dean's Citation for outstanding service to the School of Foreign Service  
Visiting Student, Oxford University, St. Peter's College (2000-01)

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## PUBLICATIONS AND WORKING PAPERS

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### Academic Articles

*Determinants of Mortgage Default and Consumer Credit Use: The Effects of Foreclosure Laws and Foreclosure Delays*, J. MONEY CREDIT & BANKING (forthcoming) (with Sewin Chan, Andrew Haughwout, and Wilbert van der Klaauw).

*Tacking in Shifting Winds*, 127 HARV. L. REV. F. 204 (2014) (with Michael A. Livermore and

Quinn Curtis).

*The Legal Salience of Taxation*, 8 U. CHI. L. REV. 1443 (2014).

*Who Benefits from New York Property Assessment Caps?*, 74 STATE TAX NOTES 507 (Dec. 1, 2014).

*Property Taxes and Their Limits: Evidence from New York City*, 25 STAN. L. & POL'Y REV. 33 (2014).

*Occasionally Libertarian: Experimental Evidence of Self-Serving Omission Bias*, 29 J.L. ECON. & ORG. 3 (2013).

*Experimental Evidence of Tax Salience and the Labor-Leisure Decision: Anchoring, Tax Aversion, or Complexity?* 41 PUB. FIN. REV. 2 (2013) (with B. Nakamura and D. Gamage).

### **Non-Academic Reports**

*Options for Property Tax Reform: Equitable Revenue Raising Reforms for New York City's Property Tax*, in THE MOST IMPORTANT ECONOMIC AND FISCAL DECISIONS FACING THE NEXT MAYOR (Citizens Budget Commission ed., 2013)

*Distribution of the Burden of New York City's Property Tax*, in STATE OF NEW YORK CITY'S HOUSING AND NEIGHBORHOODS (Furman Center for Real Estate and Urban Policy ed., 2012) (with Ben Gross).

### **Book Reviews**

Larry DiMatteo et al., *Visions of Contract Theory*, 17 L. & POL. BOOK REV. 10 (2007).

Carl Cranor, *Toxic Torts*, 17 L. & POL. BOOK REV. 2 (2007).

Kim Brooks et al., *Challenging Gender Inequality in Tax Policy Making: Comparative Perspectives*, 23 L. & POL. BOOK REV. 3 (2013)

### **PROFESSIONAL EXPERIENCE**

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**Furman Center for Real Estate and Urban Policy - NYU School of Law**, New York, NY  
*Research Fellow*, August 2011 – May 2013

**Davis Polk & Wardwell LLP**, New York, NY  
*Tax Associate*, November 2008 – June 2011

### **SERVICE**

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**Ad Hoc Appointments Committee, LRW Co-Director 2014**  
**Dissertation Committee:** Heidi Schramm (2015)

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**MEDIA APPEARANCES**

- Newsplex, Charlottesville Resident Involved in Billion-Dollar Tax Scam, CBS News, May 21, 2014
- “NYC Property Tax Change Seen Yielding \$4 Billion Windfall.” Bloomberg. 3/9/2014.
- “New York Property Taxes Unfair to Renters, New Study Shows.” Huffington Post. 5/8/2012.
- “As Prices Soar to Buy a Luxury Address, the Tax Bills Don’t.” New York Times. 10/15/2012.
- “Bolsillos tiemblan por alza de las rentas.” El Diario. 05/04/2013.

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**PRESENTATIONS, TESTIMONY AND PANELS**

- June 2015: Junior Tax Scholars Workshop at University of Texas School of Law. “Tax Filing Effects of the 2008 Federal Stimulus.”
- June 2015: Columbia Law School Summer Tax Workshop. “Taxing Committed Consumption and the Simple Economics of Paying In Kind.”
- March 2015: Georgetown Law Center. “Taxing Committed Consumption and the Simple Economics of Paying In Kind.”
- March 2015: Tulane Tax Roundtable. “Taxing Committed Consumption and the Simple Economics of Paying In Kind.”
- November 2014: Texas A&M School of Law. “Taxing Phantom Income and the Simple Economics of Paying In Kind.”
- November 2014: National Tax Association Annual Meeting. “Taxing Phantom Income and the Simple Economics of Paying In Kind.”
- September 2014: University of Florida Graduate Tax Colloquium. “Taxing Phantom Income and the Simple Economics of Paying In Kind.”
- June 2014: Junior Tax Scholars Workshop at American University Washington College of Law. “Cash Taxes and Consumption Commitments.”
- January 2014: American Association of Law Schools Annual Conference. “The Legal Salience of Taxation.”
- December 2013: Citizens Budget Commission conference on the Most Important Economic and Fiscal Decisions Facing the Mayor. “Options for Property Tax Reform: Equitable Revenue Raising Reforms for New York City’s Property Tax.”
- May 2013: Eastern Economic Association Annual Conference. “Household Debt Dynamics: How Do Struggling Homeowners Manage Credit?”
- March 2013: Duke Law School Tax Policy Seminar. “The Legal Salience of Taxation.”
- January 2013: American Real Estate and Urban Economics Association Annual Meeting. “Household Debt Dynamics: How Do Struggling Homeowners Manage Credit?”
- November 2012: Conference on Empirical Legal Studies. “The Legal Salience of Taxation.”
- June 2012: American Real Estate and Urban Economics Association Mid-Year Meeting. “The Legal Salience of Taxation.”

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**ADDITIONAL EXPERIENCE AND PROFESSIONAL AFFILIATIONS**

**Bar Admissions:** New York

**Professional Affiliations:** American Economic Association, American Bar Association, New York State Bar Association, Society for Empirical Legal Studies, American Law and Economics Association, National Tax Association.