

LAW & BUSINESS

THE JOHN W. GLYNN, JR. LAW & BUSINESS PROGRAM builds a bridge between law school and the actual practice of business law.

By integrating business and legal analysis into the law school classroom, the program better prepares students to serve their future clients from day one.

The program is designed for students aspiring to structure and negotiate business transactions, advise company directors and management, represent businesses in litigation and disputes, begin their careers in a corporate position, or serve in government regulatory agencies.

Students who participate in the program gain experience with the types of sophisticated and challenging projects they will encounter in their careers.



ALUMNI ON THE CUTTING EDGE OF BUSINESS LAW

DAVID HYMAN '96 has served as general counsel of Netflix since 2002.



DASHA SMITH '98 became executive vice president and chief administrative officer for the NFL in 2019.



FACULTY ON THE CUTTING EDGE OF LAW RESEARCH

PROFESSOR GEORGE GEIS' latest research looks at how blockchain technology could change corporate law and how shares are traced.

LAW & BUSINESS CURRICULUM

Students can take advantage of an extensive set of curricular opportunities that allow them the flexibility to sample according to their interests or dive deep.

BUSINESS METHODS AND SKILLS For students without a financial background, courses taught by UVA's business and law faculty lay a foundation for understanding the corporate world. They include Accounting and Corporate Finance, Corporate Strategy and other classes focused on business skills.

CORE COURSES Core business law courses include Corporations, Securities Regulation, Bankruptcy, Employment, Environmental Law, Income Tax, Antitrust and Intellectual Property.

ENHANCED CORE LAW & BUSINESS COURSES Students who have taken the introductory Accounting and Corporate Finance course or who have equivalent experience are eligible to take enhanced versions of core Law & Business courses that incorporate finance and quantitative concepts. These typically include Corporations, Securities Regulation, Secured Transactions, Corporate Finance, and Mergers and Acquisitions, which are often taught by resident faculty members with graduate degrees in economics or finance.



Three of **PROFESSOR CATHY HWANG'S** articles have been named among the top 10 corporate and securities law articles of the year.



PROFESSOR MITU GULATI is one of the world's leading experts on sovereign debt restructuring and helping countries in financial distress.



The work of **PROFESSOR JAY BUTLER** has revealed insights on corporations and how they can lead through global governance and policymaking.

ADVANCED COURSES

Typically offered in small seminar settings, advanced courses prepare students for real-world situations and teach students how to use the law to find constructive solutions to business problems. Top

practitioners from law firms, business and government, as well as UVA faculty, engage students in hands-on exercises, such as deal-structuring, negotiating and counseling.

RECENT COURSES

INTERNATIONAL BUSINESS NEGOTIATION, with Kenneth Starling, a retired DLA Piper

partner and former official in the Justice Department's Antitrust Division

TOPICS IN PUBLIC EQUITY INVESTING, taught by Barney Wilson, founder and portfolio manager of Robious Capital

THE CORPORATE LAW OF HBO'S "SUCCESSION," taught by

Professor Cathy Hwang and Peter Lyons, a legal consultant for the show

FINANCIAL CRIMES: RISKS, RISK MANAGEMENT AND COMPLIANCE, taught by Susan Merchant '94, who has worked as a compliance officer in global banking institutions around the world

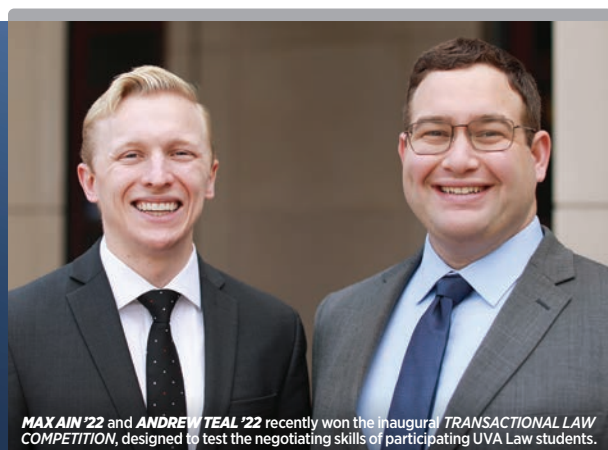
BEYOND THE CURRICULUM

Students access a variety of extracurricular activities, including:

THE VIRGINIA LAW & BUSINESS REVIEW, a leading student-edited business law journal

RIVANNA INVESTMENTS, a student organization dedicated to learning the art of intelligent investing

THE VIRGINIA LAW & BUSINESS SOCIETY, which has sponsored academic, professional and social activities since its founding in 1981



MAX AIN '22 and **ANDREW TEAL '22** recently won the inaugural **TRANSACTIONAL LAW COMPETITION**, designed to test the negotiating skills of participating UVA Law students.

SELECT COURSES AND SEMINARS

BigLaw and the Profession (and Business) of Law
Complex Commercial Contract Negotiations
Corporate Litigation in the Delaware Court of Chancery
Corporate Transactions — Startup to Exit
Corporations
Corporations, Investors and ESG

Critical Perspectives in Business Law
Cryptocurrency Law and Policy
Current Issues in Corporate Law and Governance
Deals
Derivatives Markets and Their Regulation
Emerging Growth Companies and Venture Capital
Financing: Principles and Practice
Energy and Environmental Products Trading

and Commodities Regulation
Federal Regulation of Investment Companies
Franchise Law
Global Business and International Corruption
International Business Transactions
International Debt Transactions: Sovereign Debt Crises
International Investment Law
Israeli Business Law and Innovation

Law of Public-Private Partnerships
LawTech
Management of BigLaw Firms: Balancing Culture and Profits
Mergers and Acquisitions
Nonprofit Organizations
Quantitative Methods
Repugnant Transactions
Secured Transactions
Securities Regulation
Topics in Private Company Acquisitions
Transactional

Approach to Mergers and Acquisitions
Truth, Lies and Statistics for Lawyers

CLINICS

Community Solutions Clinic
Economic and Consumer Justice Clinic
Employment Law Clinic
Entrepreneurial Law Clinic

Nonprofit Clinic
Patent and Licensing Clinic

These courses represent the 2020-23 school years. Not all courses are offered every year. For a full list, see law.virginia.edu/business or the viewbook concentrations list.

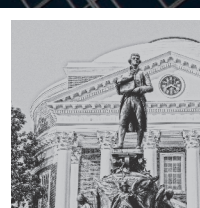
GRACE FU '09 is the general counsel for Booking Holdings Inc. companies KAYAK and OpenTable.



VIRGINIA RANKS THIRD
after Harvard in the number of Chief Legal Officers at the nation's Top 500 Companies.

ALUMNI LEAD THESE LEGAL DIVISIONS

• Bank of America • The Carlyle Group • Chevron
• CVS Health • HanesBrands • NBC Universal • Netflix
• Sallie Mae • Verizon • AND MORE



law.virginia.edu/business

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