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CORDEL FAULK: Hi, I'm Cordel Faulk, Assistant Dean and Chief Admissions Officer at the University of Virginia School of Law. In this episode of *Law School*, we talk to Jennifer Hulvey, Director of Financial Aid at the University of Virginia School of Law. She's possibly the most approachable person you'll ever be when it comes to asking for money. Jennifer gives us some advice for what students should be on the lookout for as they make decisions about financial aid and law school admissions. Admissions Director Ashley Merritt joins us too.

Mrs. Hulvey, we thank you for joining us.

JENNIFER Thank you for inviting me.

HULVEY:

CORDEL FAULK: You know, this will probably be the most popular podcast that we do.

[LAUGHTER]

They can't press play on this one fast enough. Director of Financial Aid, Jennifer Hulvey.

JENNIFER I am glad to be here. Thank you for having me.

HULVEY:

CORDEL FAULK: Well, let's start, before we get to the core question of the podcast, let's start by me just asking, who is Jennifer to Hulvey? What's your background?

JENNIFER So I am a Virginian by birth. I've been, my family's been in the state for a long time. I am from
HULVEY: the southwestern part of the state, which is where accent comes from. People ask about that, and that is OK, it is an OK question. I grew up on a beef cattle farm down in the Blue Ridge Mountain area near Roanoke. And I'm a Virginia Tech.

CORDEL FAULK: Buchanan County.

JENNIFER Botetourt County, town of Buchanan.

HULVEY:

CORDEL FAULK: OK, gotcha, sorry, sorry.

JENNIFER Yes, yes.

HULVEY:

CORDEL FAULK: Thank you for the correction.

JENNIFER Yes. And I went to Virginia Tech undergrad. And I can tell you that all the folks at UVA have

HULVEY: been very nice to this Virginia Tech undergrad. Dean Faulk was also a Virginia Tech undergrad.

CORDEL FAULK: That's right, that's right. What was your major?

JENNIFER I majored in agricultural economics. And then--

HULVEY:

CORDEL FAULK: With a plan to go into financial aid.

JENNIFER No, with a plan, with a plan to go into ag finance, which I did for a little while. Had a brief

HULVEY: career in that field. And then I went on to do my graduate work at James Madison. So my husband and I live in the Shenandoah Valley. I drive about an hour into UVA every day. I have the most gorgeous commute.

I drive over the Blue Ridge Mountains every day, and they are stunning. I get to watch every nuance of the season change in the trees is wonderful I've been in financial aid for almost 30 years. Officially, I was 12 when I started, just in case anybody's wondering. But, yeah, almost 30 years of this. I've been at the law school, we're in our 10th year.

CORDEL FAULK: How did you end up doing financial aid? Because you did start off in ag finance.

JENNIFER Yeah, so I worked in ag finance for a couple of years. And I went through, I don't know, a mid-

HULVEY: life crisis, except I went through it, it was a quarter life crisis.

CORDEL FAULK: No, that is real. Quarter life crisis is real, it is not a joke. It's not a joke.

JENNIFER So I realized in about my mid 20s that what I really wanted to do was make a difference in the

HULVEY: world. And what I was doing was just making money, and it wasn't making a difference for anybody really. So I was looking to get, I decided I wanted to get into higher ed. I had a, I am effectively a first generation college student. And I'd had a really hard time getting started in college, because I just didn't know what I was doing and I didn't have anybody to talk to you and I thought, you know, there's a real chance for me to help other people like me.

CORDEL FAULK: Mm-hmm.

JENNIFER HULVEY: And of course, when I started looking for how to get into higher ed, the only background I had as a credential was finance.

CORDEL FAULK: That's a good one for higher ed though, it's a great background for higher ed.

JENNIFER HULVEY: So I applied for a financial aid job and talked them into hiring me, and then realized I absolutely did not know what I was doing.

CORDEL FAULK: Were you an office of one?

JENNIFER HULVEY: I was an office of one.

CORDEL FAULK: That's what I thought, yeah.

JENNIFER HULVEY: And I absolutely did not know what I was doing. And so as just an absolute blessing.

CORDEL FAULK: Wait. Remind me. Was that Southern Sem.

JENNIFER HULVEY: That was Southern Sem, which is no longer in existence in that form. It was a private women's college. And so blessedly, some colleagues took me under their wing and helped me get started. So you guys can be assured listening to this podcast, that I do know what I'm doing now. And in fact, our financial aid staff at the law school is phenomenal. And collectively, the three of us who work in the financial aid office, have more than 100 years of experience between the three of us. So you're in good hands.

CORDEL FAULK: You want to brag about folks in the office a little bit?

JENNIFER HULVEY: I will. So my team in the office, my associate director is Miss Helen Dugger. And she runs our loan repayment assistance program, LRP program, which is called the Virginia Loan Forgiveness Program. She's phenomenal. And she helps with a lot of student counseling work. And then Miss Sandy Harris is our administrative assistant. And Sandy is the longest serving employee at the law school. She has been there 47 years. And she really was like 12 when she started.

CORDEL FAULK: Yeah, yeah.

JENNIFER But if you need to know, so this is a Dean Faulk quote. . "If you need to know how to do
HULVEY: something at the law school, go and ask Sandy, and then do exactly what she tells you to do
when she tells you to do it, and you'll be fine."

CORDEL FAULK: And you'll be fine.

JENNIFER Yep, that was true when he was a student, and it's true for us as employees.

HULVEY:

CORDEL FAULK: So I want to ask you the core question, but I'm going to ask, I'm going to go a little broader
first. How did you end up in UVA?

JENNIFER Yeah, so.

HULVEY:

CORDEL FAULK: Then we'll talk about the law school after that.

JENNIFER Sure. So my career started in a financial aid office, as I just mentioned, and I did that for a
HULVEY: number of years. And I eventually went to work at JMU. And while I was at JMU, I migrated a
bit into the systems side. And so I helped implement a new student information system at JMU
and went on to do some consulting work in that field. So I consulted throughout the mid part of
my career.

CORDEL FAULK: Your ability to travel.

JENNIFER I love to travel.

HULVEY:

CORDEL FAULK: I know, like I look in awe at your ability to travel.

JENNIFER The consulting life teaches you travel, yeah. And I'm a good traveler, I'm a good traveler. I can
HULVEY: go around the world in a rollerboard.

CORDEL FAULK: I've got to, I've got to get somewhere early. I have to get there a day before and I have to calm
down. I have to be ready to do what I'm doing the next day.

JENNIFER I'm the queen of ready.

HULVEY:

CORDEL FAULK: I know, exactly. I have to leave like the day after everything is done. I need to calm down after that. You, like you land, you're right there and then you're right back on a plane.

JENNIFER Yeah.

HULVEY:

CORDEL FAULK: I live in awe of that.

JENNIFER A lot of years of that. And I enjoy it, I enjoy it, all right. I get a little bit of an adrenaline rush out

HULVEY: of that.

CORDEL FAULK: I remember when you were in, weren't you in the Salt Lake City Airport for like six hours?

[LAUGHTER]

JENNIFER Yeah, yeah. Fortunately they have great places in there to--

HULVEY:

CORDEL FAULK: They do, they do.

JENNIFER Which is wonderful, so yeah. I can highly recommend it. So anyway, so I did that in the middle

HULVEY: part of my career. And then UVA was getting ready to implement that same computer system that I had done for JMU. And it was close to home and so my husband and I decided we could share a bathroom again, because we'd spent a lot of years with me traveling.

And so I took the job at UVA to help put in the student system. And so the student system we use at the university today, I helped implement. And when that job finished up, I was getting ready to on the road, and the law school recruited me.

CORDEL FAULK: So that's the core question. Why did you choose UVA Law? You have a lot of, your background's great and could do a lot of things, but you would choose to stay the law school. So, why? Why did you choose UVA?

JENNIFER Yeah, so UVA Law chose me. I was recruited for the job. But I really did intend to only do it for

HULVEY: a couple of years. You know, get some rest, hang out with my husband for a little while. And then I figured I would go back into consulting.

CORDEL FAULK: Get on the road.

JENNIFER Yeah, because I did really enjoy it. And it sounds cliché, it sounds like I'm doing a sales pitch
HULVEY: and I'm really not. I fell in love with our students. I fell in love with that community. I have never worked with a more dedicated group of faculty and staff members who just genuinely love what they do. They love being part of UVA Law. They love working with our UVA Law students. And I absolutely fell in love with our students. We have the best student body. Our students are so bright. They're so compassionate.

CORDEL FAULK: Yeah.

JENNIFER They are so fun. And I love hanging out with them. And had a really serious job offer last year
HULVEY: to go back into consulting at a fairly significant pay raise. And spent a long time thinking about it and I realized that the one thing that I couldn't give up was the relationships that I had with students. And my husband said to me when we were talking about the job, he said I've never seen you happier in your life than you've been at UVA. And I thought that was a really nice observation on his part. So, yeah, I love it, I really do. It's true.

CORDEL FAULK: So, what do you think is the one essential thing somebody needs to know to understand who Jennifer Hulvey is?

JENNIFER Oh, wow. You know, you've asked me this question before, and I don't remember what I said
HULVEY: last time.

CORDEL FAULK: I remember.

[LAUGHTER]

No hints though.

JENNIFER So you know, when I came to UVA, I did an interview, when I came to law school, I did an
HULVEY: interview for the website. And I told our communications director then, the thing that gets me out of bed every morning is feeling like I made a difference in the life of our students. And that sounds really cliché, but that is still why I come to work.

At the end of the day, a student looks at me and says wow, thank you. I couldn't have gotten that done without you. I didn't understand. You helped make that easier for me or better for me. That's all. That's all I need. I mean, I like getting paid to do my job, thank you. But the I would work for theatta boys. I love a student saying to me, thank you, you made a difference in my life. That really is what I love. I don't think that's what I said the last time.

CORDEL FAULK: It's not, but it's close.

JENNIFER I'm consistent. I get points for consistency.

HULVEY:

CORDEL FAULK: You are, you're very plugged into the financial aid world.

JENNIFER I am.

HULVEY:

CORDEL FAULK: What should our future students be on the lookout for as things kind of evolve over the next few years? Or do we know yet? Is it, are we in such a state of flux that we just don't know?

JENNIFER Yeah, I mean, so one of the, if we take us out to the 5,000-foot view, financial aid is a field that
HULVEY: on the micro level, changes a lot.

CORDEL FAULK: Oh, yeah.

JENNIFER But on a macro level.

HULVEY:

CORDEL FAULK: Almost daily

JENNIFER Yeah, we're constantly dealing with new requirements and regulations and things. But on the
HULVEY: macro level, has not changed significantly in the last few years. And so we, the federal government does something called the reauthorization of the *Higher Education Act of 1965*. And that reauthorization is way overdue. And so Senator Lamar Alexander chairs that committee.

CORDEL FAULK: Former secretary of education.

JENNIFER Former Secretary of Education, former governor of Tennessee.

HULVEY:

CORDEL FAULK: Tennessee, yeah.

JENNIFER And he is a very, very experienced.

HULVEY:

CORDEL FAULK: Oh, yeah.

JENNIFER Education policymaker.

HULVEY:

CORDEL FAULK: Yeah.

JENNIFER And so he had been heading up the effort to get reauthorization, the most recent

HULVEY: reauthorization passed. And he has, of course, now announced his retirement.

CORDEL FAULK: Oh, wait, I didn't know that.

JENNIFER He has announced his retirement. So we--

HULVEY:

CORDEL FAULK: Breaking news on the podcast.

JENNIFER --So we feel like there's probably some of the proposals that had been on the table are

HULVEY: probably going to get stalled out a little bit, while we see a real power change there. And that's not related necessarily to the Democrats taking the House. But just related more directly to Senator Alexander retiring. Because he's really been the force behind that for a while.

CORDEL FAULK: Well, we're about to move through the financial process at UVA Law for incoming students. Let's talk through some of the things that they need to know over the coming weeks as they try to do this perfectly right and not have any mistakes and we won't have any difficulty when they show up in August. So let's walk them through some of the things that they need to know about the process at UVA Law.

JENNIFER Sure. So job one, file your FAFSA. Please, please, please file your FAFSA.

HULVEY:

CORDEL FAULK: ASAP.

JENNIFER ASAP.

HULVEY:

CORDEL FAULK: ASAP.

JENNIFER The FAFSA is the Free Application for Federal Student Aid. And let me just, I'm going to

HULVEY: editorialize on that for just a second.

CORDEL FAULK: Please do.

JENNIFER Because.

HULVEY:

CORDEL FAULK: You're qualified.

[LAUGHTER]

JENNIFER One of the things that happens every year that I get really upset about, is a student comes to

HULVEY: me who has paid someone to help them fill out their FAFSA. And inevitability--

CORDEL FAULK: Are you serious?

JENNIFER --Oh, yeah. And inevitably then when I look at it, the FAFSA got filled out wrong. Please,

HULVEY: please, please, if you are listening to this podcast and you need help with your FAFSA, call me.

CORDEL FAULK: That's what Jennifer Hulvey's for.

JENNIFER I am here, I am glad to help you. Please do not pay anyone to help you with your FAFSA.

HULVEY:

CORDEL FAULK: The first one is free.

JENNIFER The first one is free.

HULVEY:

CORDEL FAULK: There's a, everything about it is supposed to be free.

JENNIFER My staff and I are so happy to help you with that process. And we do that every day. So do file

HULVEY: your FAFSA and don't pay anybody else to help you. Call us if you need help with your FAFSA. So we have on our financial aid website at UVA Law, if you go to the financial aid portion of the website, you will see in the upper right-hand corner a link that says, checklist for entering students.

CORDEL FAULK: Do I remember this correctly? You can go to law.virginia.edu/financialaid.

JENNIFER Financial aid, that's right.

HULVEY:

CORDEL FAULK: And you can get rates on the financial aid website.

JENNIFER That's right. You can go there directly. And up in the upper right-hand corner, there's a link for,
HULVEY: it says checklist for entering students. And so we literally on that, I have the checklist in front of me as I sit here doing the podcast.

CORDEL FAULK: Very good.

JENNIFER You can literally go right down that checklist. We've got all the links. We have the link to the
HULVEY: FAFSA, and we have links to everything you have to do after that. So once you've completed your FAFSA, our school code is 003745. I will repeat. 003745. A lot of students ask, me does the law school have its own school code. We do not. We share one with the main university.

And so once you fill out your FAFSA, stuff just happens. The FAFSA comes to us. When you get admitted through the admissions process, the FAFSA and your notice of admission link up in our system. And then we're going to automatically reach out to you with a financial aid package, which leads to probably the next question, which is, what's the timing on--

CORDEL FAULK: What's the timing of this all mean?

JENNIFER Yes. So you should have your FAFSA filed no later than mid-February. I think we've given a
HULVEY: priority filing deadline of February 8. You might be able to scooch around that a couple of days, but we're going to, that's probably going to be an important date to have the FAFSA filed by in terms of priority consideration for financial aid for scholarships.

CORDEL FAULK: Right.

JENNIFER We'll get to scholarships in a second.

HULVEY:

CORDEL FAULK: Correct.

JENNIFER But.

HULVEY:

CORDEL FAULK: That's why everybody's listening to this.

JENNIFER Yes, exactly. We're not hiding the ball on that.

HULVEY:

CORDEL FAULK: Right.

JENNIFER HULVEY: And so you can fill out the FAFSA any time during the year, but for priority consideration, that's the time to do it. We are then, Dean Faulk and I both sit on the scholarship committee. And the scholarship committee will be doing its work. And then the end of February, right now we're targeting February 28, we will send out financial aid packages to all students who have been admitted and have filed their FAFSA or and been awarded a scholarship. So Dean Faulk, talk to us about the scholarship process.

CORDEL FAULK: So this year we've decided to do the scholarship process a little differently than we've done in the past. Normally in years past, we have awarded some scholarships throughout the cycle. But we've done the bulk of our scholarship awarding starting in late January through February. This year we made the decision to wait and to do all of our scholarship awarding basically in waves through February. So that's kind of the, that's something that our admits are adjusting to this year. But I'm very proud of them, because I feel like they're adjusting to it pretty well.

My scholarship committee will meet a couple of weeks and we'll finalize everything and then we'll start to send letters out. Well, actually the letters, the letters started to go out in late January. So a few people found out in late January. Most people are going to get it though starting in early February. So nobody should worry. Just wait, you'll find out fairly soon. Mrs. Hulvey, how will somebody know if they have not been awarded a scholarship?

JENNIFER HULVEY: Yes, so on February 28, I will post to the Facebook page, our class Facebook page, which we hope everybody belongs to. And I will also post to the general financial aid Facebook page. And then somebody always reposts that to Reddit and top law schools and Law School Life and all the blogs. Somebody inevitably reposts my message.

CORDEL FAULK: Indeed.

JENNIFER HULVEY: But I will say that our financial aid packages have been posted to our student system. And you guys should all have logins at that point to our student system. And if you log in and you see a scholarship, then you've been awarded a scholarship. If you log in and don't see a scholarship, then you have not been awarded a scholarship. And so we will also, if you filled out the FAFSA, have offered you student loans. And so take a second and just talk about the difference between undergrad and graduate.

CORDEL FAULK: Right.

JENNIFER And so if you've gotten financial aid as an undergrad, you probably were eligible for some state or federal grants. And you might have also been eligible for a subsidized student loan.

HULVEY: And so that's a student loan that you don't get charged any interest on while you're in school. None of those cool things are available to professional students. Sorry, that's the downside of the news.

CORDEL FAULK: Right.

JENNIFER As a professional student, which law students are, you are only eligible for loans, not any grants. You can obviously get an institutional scholarship, which we were just talking about, but there aren't any federal grants or state grants that you're eligible for. And the loans are all unsubsidized, which means interest will accrue on them while you're in school. Good credit matters.

HULVEY:

CORDEL FAULK: Yes.

JENNIFER The Grad PLUS Loan that we offer, and that is, our loan is we offer federal student loans.

HULVEY: Grad PLUS Loan that is offered, you don't have to have a certain credit score. But you cannot have adverse credit.

CORDEL FAULK: Right.

JENNIFER And so that's a good thing to check out now; annualcreditreport.com is free to check your credit score.

HULVEY:

CORDEL FAULK: Freecreditreport is not.

JENNIFER Freecreditreport is not-- is not free.

HULVEY:

CORDEL FAULK: Yeah.

JENNIFER But annualcreditreport.com is free. You can check your credit and make sure that you don't have any adverse credit out there on your report. So that'll help when you get through the student loans process. I also know that this is really stressful.

HULVEY:

CORDEL FAULK: Yeah.

JENNIFER Paying for school is stressful. Law school is expensive. We know that and we know that paying
HULVEY: for it is a point of stress. And you heard me a few minutes ago. I grew up on a farm. I went to undergrad not having any idea what I was doing. That is true of my staff as well. You've got a lot of folks working for you who really understand what those stresses are like and you care deeply about helping you with that. We have also helped a lot of students come up with a plan for how to finance their education.

CORDEL FAULK: You guys are great at that. There's nobody in the country better than you guys at that.

JENNIFER We take the counseling aspect of our work very seriously.

HULVEY:

CORDEL FAULK: Very seriously.

JENNIFER And we'll start counseling with you before you ever get to the law school, and you have lifetime
HULVEY: counseling privileges with UVA Law, so they continue even after you've graduated. And so we are happy to sit down with you even before you get to the law school and talk about your plan for how you're going to pay for your education. And we can even, at that point, help you estimate what it would look like to pay back student loans that you might have to take out. We also on our website have a link for external scholarships.

CORDEL FAULK: Yeah.

JENNIFER And so anybody from outside of the law school who has offered a scholarship that our
HULVEY: students can apply for, we have those posted as well. They're posted by due date. and So make sure you check those out, because some of those are really good. And some of them are actually targeted to incoming students.

CORDEL FAULK: Very good. So you are the James Madison of our Virginia Law forgiveness program. Would you want to talk some about the our LRAP program?

JENNIFER Yeah, so one of the things that is true at the law school, you may have already heard this and
HULVEY: you'll hear it over and over and over again, is we have a real commitment to our students working in public service. And a long history of students working in that field and just doing amazing, amazing things.

So we have a real commitment to supporting students who want to work in public service. So our loan repayment assistance program kicks in when you graduate and get your first job in

public service and start paying your loans back. We will assist you in making those student loan payments. And we will assist you for up to a 10-year period. And you will be enrolled in a repayment plan that is what we call an income driven repayment plan. It's through the federal government on your federal loans.

So you're making an affordable payment. We're helping you make the payment. And you, those will also be qualifying payments for what is known as the federal public service loan forgiveness program, which is run by the Department of Education, that after you've worked in public service for at least 10 years and made 120 student loan payments, you can apply to the Department of Education to have the rest of your loans forgiven. And despite some of the negative press on that, I want to say we are seeing students get loans forgiven.

CORDEL FAULK: Oh, good.

JENNIFER HULVEY: So that is a real thing, it is happening, and it got off to a slow start, but we're definitely seeing that pick up.

CORDEL FAULK: Very good. The other role you fill at the law school is you are our military liaison. Do you want to talk to our folks who've served in the armed services or they come from a family members who served in the armed forces about how that process works and how you interact with that group?

JENNIFER HULVEY: Yes. So I am the military liaison for the law school. And if you have served or are serving, we are grateful for that. And want to make sure that your process of reentry into school is as simple as possible. So we try to cut through the administrative paperwork and red tape and help coordinate all of that for you, so that it is not burdensome.

So if you are a veteran, dependent of a veteran, or an active duty military person and you're planning to come to law school in the fall, please be in touch with me. My information's all linked on the website. And my last name's Hulvey.

CORDEL FAULK: H-U-L-V-E-Y.

JENNIFER HULVEY: V as in Victor.

HULVEY:

CORDEL FAULK: V as in Victor, that's right.

JENNIFER And I would love to hear from you. I will help coordinate your paperwork. And you only need to
HULVEY: do your paperwork with us. You don't mean to run around the university doing paperwork.
There are multiple offices involved, but I coordinate it all centrally, so that you don't have to do that. And we're glad to talk with you about any particular needs you might have in that area.

We're also glad to just answer any questions you have. Because lots of times, it's just the reentry point of figuring out where do I live and is there day care local and what kind of schools are available for my children and that sort of thing? And we're glad to help with any of those questions that you might have. Ask us anything and we're glad to help.

CORDEL FAULK: So once somebody pays his or her deposit--

JENNIFER Yes.

HULVEY:

CORDEL FAULK: --In April, what should they expect to hear from your office after that point?

JENNIFER Yep, so after you pay your deposit, we're going to reach out to you about doing some
HULVEY: counseling, some financial counseling before you ever come to school in the fall. And again, that is part of our commitment to making sure that you just feel like we want, we want you to feel like you own this process. That you understand how your money works. That you understand not only how your financial aid works, but that you're really comfortable coming to school and just handling this.

And so we'll start that with some counseling. And you'll also get, I send out a big comprehensive, people are like, too long, don't read. But I send out a big comprehensive money matters email, which also cover some other administrative things, like health insurance and laptop loans and other administrative pieces that it's important for you to know. I'll send that out usually in June. And if you, I promise, I promise, if you do read that email, you're going to get all your questions answered for any administrative or money-related issues.

CORDEL FAULK: You should read that email and you should save that email.

JENNIFER Yes. That, yes. Please, please do that.

HULVEY:

CORDEL FAULK: Right.

JENNIFER And then those will come out in mid-July. Financial aid will disperse about two days before
HULVEY: school starts for our 1Ls. And financial aid, a lot of students ask me about the timing of disbursement of the financial aid. Financial aid disperses first to the school. And we will pay any tuition and fees out of that that you owe.

So if you get your bill in July and you're like, well, I borrowed-- or I have scholarships that are going to cover all my tuition and fees, great. You don't need to do anything. We will pay that automatically when the financial aid disperses. And then if you have taken out additional money, and you can. You can get financial aid up to what we call cost of attendance, which is tuition and fees plus living expenses.

So if you've taken out some additional money to help in your living expenses, that will come back to you after we've paid your tuition and fees. So we tell students, come to school in August with some money, because it'll be the end of August before you get that living expense refund. So it's important to come with a little bit of cash. Get mom and dad to buy groceries, something. And then you'll get that living expense refund about the end of August.

CORDEL FAULK: If somebody wants to know what tuition is, how do they find it?

JENNIFER So it'll be on our website. We have not posted the 1920 tuition and fees yet, but we will. We
HULVEY: now have official approval on that from the board of visitors. So we'll be updating that information probably in the next month or so.

CORDEL FAULK: OK.

JENNIFER And so if you go to our website, you'll see a link for that on the financial aid web page, and
HULVEY: you'll be able to go out and see tuition and fees. And also what we recommend for living expenses. So if you have questions, like how much should I pay for rent? And what's reasonable in the area? By all means, ask us that. We do have a budget for that, and it is on the website, but we're also happy to talk through those questions.

CORDEL FAULK: Very good. So what is the one piece of advice you want somebody to walk away from this podcast in their brain?

JENNIFER I want you to remember that if you need help, if you're uncertain, if you have a question,
HULVEY: please, please, please pick up the phone and call us.

CORDEL FAULK: Great.

JENNIFER

My office is glad to answer those questions. One of the things that makes me a little crazy, I'll read sometimes on some of the web forums, the students are like, oh my gosh, I wish I knew. When are they going to tell us? Well, I'd tell you right now if you pick up the phone and call me.

HULVEY:

[LAUGHTER]

So you know, with the exception of, I can't tell you how much you're getting in a scholarship, we can answer pretty much any other question you've got. So if there is something that is bothering you or something that you're just not sure how it works, do not hesitate to call us. We are glad to hear from you. You are never a bother to us. We do this job because we enjoy talking to you and we enjoy helping you. And hopefully I've been convincing about that. And so by all means, please be in touch with us and let us help.

CORDEL FAULK: Very good. Mrs. Hulvey, thank you so much for joining us today.

JENNIFER

It was my absolute pleasure. We can't wait to see you guys in the fall. So have a great rest of the year and see you in August.

HULVEY:

[MUSIC PLAYING]