THE JOHN W. GLYNN, JR. LAW & BUSINESS PROGRAM builds a bridge between law school and the actual practice of business law.

By integrating business and legal analysis into the law school classroom, the program better prepares students to serve their future clients from day one.

The program is designed for students aspiring to structure and negotiate business transactions, advise company directors and management, represent businesses in litigation and disputes, begin their careers in a corporate position, or serve in government regulatory agencies.

Students who participate in the program gain experience with the types of sophisticated and challenging projects they will encounter in their careers.

CURRICULUM

Students can take advantage of an extensive set of curricular opportunities that allow them the flexibility to sample according to their interests or dive deep.

BUSINESS METHODS AND SKILLS For students without a financial background, courses taught by UVA’s business and law faculty lay a foundation for understanding the corporate world. They include Accounting and Corporate Finance, Corporate Strategy and other classes focused on business skills.

CORE COURSES Core business law courses include Corporations, Securities Regulation, Bankruptcy, Employment, Environmental Law, Income Tax, Antitrust and Intellectual Property.

ENHANCED CORE LAW & BUSINESS COURSES Students who have taken the introductory Accounting and Corporate Finance course or who have equivalent experience are eligible to take enhanced versions of core Law & Business courses that incorporate finance and quantitative concepts. These typically include Corporations, Securities Regulation, Secured Transactions, Corporate Finance, and Mergers and Acquisitions, which are often taught by resident faculty members with graduate degrees in economics or finance.
Typically offered in small seminar settings, advanced courses prepare students for real-world situations and teach students how to use the law to find constructive solutions to business problems. Top practitioners from law firms, business and government, as well as UVA faculty, engage students in hands-on exercises, such as deal-structuring, negotiating and counseling.

**Recent Courses**

**LAW AND FINANCE OF VENTURE CAPITAL-BACKED FIRMS**, taught by Professor Quinn Curtis and entrepreneur and lawyer Rob Masri ’96

**INTERNATIONAL BANKING TRANSACTIONS**, taught by Christof Fritzen, former managing director of Deutsche Bank AG

**THE FED, THE FINANCIAL CRISIS AND ITS AFTERMATH**, taught by Ned Kelly ’81, a former top executive at Citigroup

**SELECT COURSES AND SEMINARS**

A Beginner’s Guide to Private Equity Fund Formation
Corporate Tax
Corporate Transactions: Start-up to Exit
Corporations
Current Issues in Corporate Law and Governance
Emerging Growth Companies and Venture Capital Financing: Principles and Practice
Employment Law
Environmental Law
Federal Income Tax
Insurance
International Business Negotiation
International Finance
International Taxation
Labor Law
Legal Practice and the Startup Company: An Inside Look
Margins and Acquisitions
Negotiation
Partnership Tax
Real Estate Transactions: Principles and Practice
SEC and Class Action Securities Enforcement
Secured Transactions
Securities Regulation
Survey of Patent, Copyright, Trademark
White-Collar Criminal Defense Practice

**CLINICS**

Employment Law Clinic
Entrepreneurial Law Clinic
Patent and Licensing Clinic I and II

**ADVANCED COURSES**

**CORPORATE STRATEGY and LEADERSHIP AND TEAM MANAGEMENT**, taught by Jim Donovan, a managing director of Goldman Sachs

**TRANSACTIONAL APPROACH TO Mergers and Acquisitions**, taught by Lou Kling and Eileen Nugent, partners at Skadden, a leading corporate law firm

**BEYOND THE CURRICULUM**

Students access a variety of extracurricular activities, including:

**THE VIRGINIA LAW & BUSINESS REVIEW**, a leading student-edited business law journal

**RIVANNA INVESTMENTS**, a student organization dedicated to learning the art of intelligent investing

**THE VIRGINIA LAW & BUSINESS SOCIETY**, which has sponsored academic, professional and social activities since its founding in 1981

**Virginia Ranks Second After Harvard in the Number of Chief Legal Officers at the Nation’s Top 500 Companies.**

**Alumni Lead the Legal Divisions of Bank of America, Boeing, The Carlyle Group, Chevron, CVS Health, The Honest Company, NBC Universal, Netflix, Verizon and More.**

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